Welcome to the Phase I Development Team Presentations

Please find the evening's agenda below & selection criteria on the back side of this page.

6:00-6:45 Refreshments & DMPED Project Introductions
6:45-8:00 Fifteen Minute Team Presentations

AEDC Presentation
Four Points Presentation
Friedman Capital Partners Presentation
Redbrick LMD Presentation
Thoron Capital (PCI) Presentation

8:00-8:25 Public Questions & Answers
8:30-9:00 Networking

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SELECTION CRITERIA

- **Strength** of overall development team, including commitment and availability of key staff

- **Evidence** of specific experience in the design, development, and operation of mixed-use innovation clusters, technology parks, or similar projects

- **Evidence** of specific experience in the design, development, and operation of historic buildings

- **Experience** with public-private partnerships and collaboration with academic institutions and/or tech companies

- **Ability** to secure financing and provide required credit support, including completion guaranties

- Superior ability to execute/deliver on commitments
- Design quality
- Business terms and contribution required from the District
- Create an Innovation Hub to diversify the DC economy
- **Generate** new job and educational opportunities for DC residents, including residents of Ward 8
- **Maximize** value to the District through land-proceeds and longterm financial returns through the increased tax revenues and economic development impact of this project
- Create opportunities for DC and Ward 8 businesses
- **Successfully** manage the interim-use pavilion and park

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